

# STRATEGIC Procurement 09

the wider vision

The Barbican, London - 2nd April 2009

## PROGRAMME

**08:30**

Registration and Coffee in the Networking Surgery

**09:30**

Chair's Opening Address

**Colin Cram** (*confirmed*)

Former Chief Executive, North West Centre of Excellence & Director, Marc1

**09:35**

**David Shields** (*confirmed*)

Programme Director Markets and Collaborative Procurement, Office of Government Commerce

Policy and practical developments in collaborative procurement and category management in the public sector.


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**09:55**

**John McClelland** (*confirmed*)

Member of the Scottish Public Procurement Reform Board

In this presentation John will outline his understanding of what strategic procurement means in the context of the public sector, the main findings and recommendations of his review, including lessons learned and progress to date.

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**10:15**

**Dave Waltho** (*confirmed*)

Head of Government Affairs, SAS UK

“Doing more with less means working and procuring smarter”

Why has Business Intelligence been the number 1 priority for CIOs in Gartner's global annual survey for the last 3 years...except in the public sector? Why are so many public sector organisations driving at speed towards a financial cliff edge using only a recently bought but already smudged and cracked rear view mirror for guidance?

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**10:30-10:40**

Question and Answer Session

**10:45**

Masterclass Session 1

**11:30**

Coffee in the Networking Surgery

**12:15**

Masterclass Session 2

**13:00**

Lunch in the Networking Surgery

**14:00**

Chair's Opening Address

**Colin Cram** (*confirmed*)

Former Chief Executive, NWCE & Director, Marc1

**14:05**

Keynote Address

**Nigel Smith** (*confirmed*)

Chief Executive, Office of Government Commerce

The policy environment within which government procurement operates and key government priorities.

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**14:25**

**Simon Caddick** *(confirmed)*

Category Director, Professional Services, OGC Buying Solutions

“Customer Centric Procurement: How putting the customer at the heart of what you do can bring better results”

In his presentation Simon will discuss the importance of building a real understanding of your customer to build solutions that are increasingly effective to both organisations. Using live examples he will detail, demonstrate and discuss the approaches taken, the solutions developed and the benefits delivered.

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**14:45**

**David Thomas** *(confirmed)*

Director of Procurement, HM Revenue and Customs

Business transformation in HMRC and the PCR – how well did it withstand the review and what are the lessons?

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**15:15**

**John Warrington** *(confirmed)*

Director of Policy and Innovation at NHS PASA

“Progress and Opportunity through Collaboration”

John Warrington will describe how the NHS is thinking about innovation procurement plans and the integration of commercial strategy with the new legal duty for Strategic Health Authorities to promote innovation.

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**15:35**

**Peter Howarth** *(confirmed)*

Chief Executive, Society of Purchasing Officers

“The Roots Report, the implications for local government procurement in the next few years and how procurement personnel will need to equip themselves for the changes’.”

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**15:55**

Chair's Closing Remarks

**16:05**

Coffee in the Networking Surgery

**16:20**

Event Close