



# Procurement in the NHS

## Improving Knowledge & Skills 09

Bridgewater Hall, Manchester - 17th September 2009

### PROGRAMME

**08:30**

Registration & Coffee in the Networking Surgery

**09:15**

Chair's Opening Address

**Colin Cram** (*confirmed*)

Former Chief Executive, North West Centre of Excellence & Director, Marc1

**09:20**

Keynote Address

**Melanie Kay** (*confirmed*)

Deputy Director Commercial Development, Department of Health

“Implementing the new Commercial Operating Model for the NHS and Department of Health”

Over the coming years, the NHS faces the challenge of continuing to improve the quality, accessibility and range of services for patients while driving efficiency hard and securing better value for money for the taxpayer. Reforms over the past decade – plurality in provision, improved commissioning, greater choice, more information for patients and contestability – provide a powerful set of levers and a tremendous opportunity to meet this challenge.

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**09:40**

Keynote Address

**Martin Chown** (*confirmed*)

Executive Director of Business Procurement, Buying Solutions

“A time of transition”

The change over from PASA to Buying Solutions and the creation of new regional Commercial Support Units (CSUs)

A short introduction to Buying Solutions and how we deliver procurement value to the wider public sector. I will share our direction and give some examples of the kind of innovation we are delivering.

I will share the latest progress with you as we develop proposals and recommendations. We have carried out a detailed review of the opportunities of combining the activities of PASA and Buying solutions and how procurement value and service levels could be maximised.

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**10:00**

Question and Answer Session

**10:15**

Coffee in the Networking Surgery

**10:45**

**Andy Bishop** (*confirmed*)

Head of IS Solution Design, NHS Supply Chain

“How NHS Supply Chain can help you?”

NHS Supply Chain provides customer-focused healthcare products and supply chain services to the NHS, enabling trusts, hospitals and other healthcare organisations to focus on patient care.

The aim is to provide more than £1 billion in savings to the NHS over the next 10 years to release resources for NHS trusts and healthcare organisations. This will enable them to focus on quality frontline patient care, manage costs and achieve sustainable value.

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**11:05**

**Chris Slater** *(confirmed)*

Chair, NHS Procurement, eEnablement Group

“eEnablement technologies in procurement and commercial activities”

Chris Slater will deliver a presentation on working with the NHS Procurement eEnablement Programme. Chris will draw on his vast experience in procurement and the Health Service.

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**11:25**

**Andy Murray** *(confirmed)*

Lead Author Prince2 2009 Update & Director, Outperform

“An Introduction to the PRINCE2 2009 Update”

The two year project to update PRINCE2 is nearly over, which means it won't be long before PRINCE2 2009 publications and revised qualifications are available.

PRINCE2 lead author, Andy Murray, will show how the revised method has been developed based on principles derived from the existing method (such as 'management by exception') and will explain how the improvements will affect the various users of PRINCE2 – whether a team member, project manager, project board member or from the corporate PMO/COE.

**11:45**

Question and Answer Session

**12:00**

Masterclass Session 1

**12:45**

Lunch in the Networking Surgery

**13:45**

Masterclass Session 2

**14:30**

Coffee in the Networking Surgery

**15:00**

Masterclass Session 3

**15:45**

**Ruth Passman** *(confirmed)*

Senior Health Policy Adviser, Department of Health

“NHS Carbon Reduction Strategy for England - From a procurement perspective”

The NHS works closely with partner organisations to provide the best possible and most sustainable healthcare system.

We support the commitment of the NHS to be a leading sustainable and low carbon organisation, and to meet

the government's target of an 80% reduction in carbon emissions by 2050.

We will continue to support the NHS to work towards this goal.


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**16:05**

**Kevin Pritchard** *(confirmed)*

Director, Commissioning Business Service

“Positioning procurement in managing business risk in commissioning”

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**16:25**

**Colin Cram** *(confirmed)*

Former Chief Executive, North West Centre of Excellence & Director, Marc1

“Procurement Hubs and the importance of Collaborative Procurement”

A summary of the day and a presentation on collaborative procurement and the benefits of the new Commercial Operating Model for the NHS and Department of Health.

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**16:45**

Conference Close